



Fesco Lines China Company Ltd.

俄远东船务(上海)有限公司

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RE: FBOL Winter Surcharge

Dear Valued Customer,

Please be informed about the implementation of our winter surcharge for the upcoming season 2017/2018.

The approaching winter season, which is already started in Russia, should result in significant additional operational costs due to usual ice-breaker assistance, convoy limitations and severe weather and ice conditionals.

FESCO BALTORIENT LINE will need to announce a Winter Surcharge (WSU) for all containers, laden and empty, shipped to Saint-Petersburg and to Ust-Luga **USD100/teu** with effect as from **1<sup>st</sup> of December 2017** until further notice.

WSU is valid for our general contracts as well as for all special rate quotations without any further additional information.

We reserve the right to impose WSU for other Baltic ports within this region as well.

Thanks for your kind understanding.

We will continue to keep our good service to all of you and look forward to having your continual support.

If you have any queries, please feel free to contact us and or our local agents.

Yours sincerely,

Fesco Lines China Company Ltd.

FESCO LINES CHINA COMPANY LTD

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